

Media Research Center
Financial Statements
December 31, 2022
(With Summarized
Comparative Information
December 31, 2021)

# Media Research Center Table of Contents December 31, 2022

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## **Independent Auditor's Report**

To the Board of Directors of Media Research Center

## **Opinion**

We have audited the accompanying financial statements of Media Research Center (the "Center") (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Center as of December 31, 2022, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Center and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Center's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



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In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Center's ability to continue as a going concern for a reasonable period
  of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Summarized Comparative Information**

We have previously audited the Center's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 15, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Prager Metis CPAs, LLC

Prager Metis CPAs, LLC Tysons Corner, Virginia December 22, 2023

# Media Research Center Statement of Financial Position December 31, 2022 (With Summarized Comparative Information as of December 31, 2021)

	2022	2021
Assets		
Current assets		
Cash and cash equivalents	\$ 256,924	\$ 409,111
Accounts receivable	57,234	76,822
Pledges receivable	389,801	2,377,899
Prepaid expenses	154,600	179,518
Total current assets	858,559	3,043,350
Property and equipment – net of accumulated		
depreciation and amortization	220,823	298,118
Investments		
Undesignated	3,874,188	6,310,507
Designated	4,395,997	5,563,677
Deferred compensation	1,446,698	1,707,812
Endowment	2,058,973	2,490,250
Cash value of life insurance	172,863	141,737
Security deposit	44,522	44,522
Operating lease right-of-use asset	566,923	
Total assets	\$ 13,639,546	\$ 19,599,973

# Media Research Center Statement of Financial Position December 31, 2022 (With Summarized Comparative Information as of December 31, 2021)

Liabilities and net assets		
Liabilities		
Current liabilities		
Accounts payable	\$ 892,943	\$ 503,844
Accrued expenses	480,812	479,941
Line of credit	2,500,000	1,715,571
Annuity payment liability – current portion	87,378	86,078
Current portion of Small Business Administration loans	3,512	3,512
Operating lease liability	618,061	
Total current liabilities	4,582,706	2,788,946
Other liabilities		
Annuity payment liability – net of current portion	327,738	342,099
Deferred rent	-	174,329
Deferred compensation liability	1,171,564	1,166,011
Small Business Administration loans, net of current portion	143,824	145,106
Total liabilities	6,225,832	4,616,491
Net assets		
Net assets without donor restrictions		
Undesignated	568,943	4,468,644
Designated	4,395,997	5,563,677
	4,964,940	10,032,321
Net assets with donor restrictions	2,448,774	4,951,161
Total net assets	7,413,714	14,983,482
Total liabilities and net assets	\$ 13,639,546	\$ 19,599,973

# Media Research Center Statement of Activities Year Ended December 31, 2022

Year Ended December 31, 2022
(With Summarized Comparative Information as of December 31, 2021)

	Without Donor Restrictions	With Donor Restrictions	2022 Total	Summarized 2021 Total
Revenue and support				
Contributions	\$ 10,775,515	\$ 389,801	\$ 11,165,316	\$ 10,001,889
Change in value of split-interest agreements	(89,771)	-	(89,771)	(104,196)
Paycheck Protection Program loan forgiveness	-	-	-	1,160,197
Advertising income	289,923	-	289,923	537,078
Rental and other	73,991	-	73,991	95,988
Investment return, net	(2,167,158)	(328,333)	(2,495,491)	2,679,178
Net assets released from restrictions	2,563,855	(2,563,855)		
Total revenue and support	11,446,355	(2,502,387)	8,943,968	14,370,134
Expenses				
Program services				
News Analysis Division	3,732,362	-	3,732,362	3,549,396
CNSNews	2,137,228	-	2,137,228	2,494,775
MRC Business	562,780	-	562,780	935,908
Free Speech America	2,629,418	-	2,629,418	2,444,285
MRC Action	1,799,821	_	1,799,821	2,221,382
MRCtv	1,617,570	-	1,617,570	1,506,738
Youth Education and Intern	280,991	_	280,991	280,906
Total program services	12,760,170	-	12,760,170	13,433,390
Support Services				
Resource development	2,584,350	_	2,584,350	2,233,457
General and administrative	1,169,216	_	1,169,216	965,464
Total support services	3,753,566		3,753,566	3,198,921
<b>Total expenses</b>	16,513,736		16,513,736	16,632,311
Change in net assets	(5,067,381)	(2,502,387)	(7,569,768)	(2,262,177)
Net assets, at beginning of year	10,032,321	4,951,161	14,983,482	17,245,659
Net assets, at end of year	\$ 4,964,940	\$ 2,448,774	\$ 7,413,714	\$ 14,983,482

		Program Services								Supporting Services											
	Total 2022	An	lews nalysis vision	(	NSNews		MRC Business		Free Speech America		MRC Action		MRCtv		Youth Education and Intern Program		Resource evelopment		General and ninistrative	(S	Total ummarized) 2021
Salaries/benefits	\$ 8,314,558	\$ 1,	,905,231	\$	1,419,457	\$ 2	284,913	\$	1,286,674	\$	1,062,031	\$	1,098,075	\$	194,214	\$	608,630	\$	455,333	\$	8,498,495
Legal	57,221		-		-		-		-		-		-		-		-		57,221		36,744
Insurance	161,762		39,207		20,081		10,725		30,600		22,622		23,893		6,449		1,209		6,976		105,655
Real estate tax	19,556		4,755		2,436		1,301		3,711		2,744		2,898		782		147		782		32,201
Property tax	17,368		4,223		2,163		1,155		3,296		2,437		2,574		695		130		695		12,822
Interest	108,631		26,415		13,529		7,226		20,616		15,242		16,098		4,345		815		4,345		59,175
Registrations/fees	4,705		-		-		-		-		-		-		-		-		4,705		8,439
Printing	630,648		42,407		30,462		10,532		38,648		23,837		23,387		4,835		453,760		2,780		655,753
Postage	745,458		42,453		30,620		7,739		36,090		23,405		22,221		3,869		577,597		1,464		938,888
Mailing services	447,355		23,727		17,114		4,325		20,171		13,082		12,419		2,162		354,355		-		417,835
Meetings	713,607		660,375		6,633		4,422		13,267		-		6,633		-		-		22,277		81,118
List rental	118,238		7,387		5,328		1,347		6,280		4,073		3,867		673		89,283		-		152,101
Data processing	66,005		4,062		2,930		741		3,453		2,240		2,126		370		50,083		-		86,916
Creative fee	384,823		24,344		17,559		4,438		20,695		13,422		12,742		2,218		289,405		-		350,276
Caging	14,285		-		-		-		-		-		-		-		-		14,285		19,198
Messaging	-		· · ·		-						-		-		-				<del>-</del>		13,048
Travel/meals	315,910		66,724		37,782		9,510		46,326		30,694		32,551		7,780		4,568		79,975		269,180
Occupancy	136,705		31,085		15,921		8,503		24,260		17,936		18,944		5,113		959		13,984		147,936
Rent	568,191		137,486		70,416		37,609		107,301		79,328		83,784		22,616		4,240		25,411		604,066
Telephone	19,659		1,184		2,435		-		773		-		-		-		3,457		11,810		19,533
Office supplies	40,566		7,824		3,348		1,814		5,397		4,423		6,600		2,657		264		8,239		42,305
Equipment rental	28,033		6,792		3,478		1,858		5,301		3,918		4,139		1,117		209		1,221		24,749
Equipment maintenance	9,173		2,206		1,130		603		1,722		1,273		1,341		363		68		467		6,747
Delivery/courier	18,342		476		343		87		405		263		249		43		11,001		5,475		13,810
Computer services	106,758		26,602		15,579		14,419		20,373		8,603		17,803		1,302		328		1,749		133,253
Subscriptions	32,067		20,744		5,390		-		3,476				1,786						671		25,896
Outside services	590,536		-		4,605		-		-		323,065		-		14,929		15,505		232,432		534,452
Accounting services	97,477								<del>-</del>		<del>-</del>		-		-		-		97,477		95,559
Consultants	856,713		160,277		226,150		63,510		172,977		60,000		56,298		-		117,501		-		805,690
Website	483,693		157,827		52,987		48,273		109,495		35,324		79,787		-		-		-		488,214
Reference	65,596		28,313		12,428		10,804		14,051						-		-		-		64,668
Advertising/Marketing	1,083,213		257,918		103,040		14,643		602,560		34,217		70,835		-		-		-		1,642,368
Contributions	26,118		-		-		-		-		-		-		-		-		26,118		32,209
Bank fees	68,957		-		-		-		-		-		-		-		-		68,957		68,666
Press releases	30,418		15,209		-		4,867		10,342		-		-		-		-		-		26,162
Depreciation and amortization	111,483		27,109		13,884		7,416		21,158		15,642		16,520		4,459		836		4,459		100,794
Storage	 19,908						-	_				_	-		-			_	19,908		17,390
	\$ 16,513,736	\$ 3,	3,732,362	\$	2,137,228	\$ :	62,780	\$	2,629,418	\$	1,799,821	\$	1,617,570	\$	280,991	\$	2,584,350	\$	1,169,216	\$	16,632,311

# Media Research Center Statement of Cash Flows Year Ended December 31, 2022

(With Summarized Comparative Information as of December 31, 2021)

	2022		2021
Cash flows from operating activities			
Change in net assets	\$	(7,569,768)	\$ (2,262,177)
Adjustments to reconcile change in net assets			
to net cash used in operating activities			
Depreciation and amortization		111,483	100,794
Realized and unrealized loss/(gain) on investments		2,583,361	(2,611,926)
Change in value of split interest agreement		89,771	104,196
Cash value of life insurance		(31,126)	(30,544)
Deferred rent		(174,329)	(67,172)
Forgiveness of Paycheck Protection Program loan		<u>-</u>	(1,160,197)
Non-cash operating lease expense		51,138	-
(Increase) decrease in assets			
Accounts receivable		19,588	53,577
Pledges receivable		1,988,098	3,017,462
Prepaid expenses		24,918	(28,768)
Increase (decrease) in liabilities			
Accounts payable		389,099	(31,984)
Accrued expenses		871	90,022
Obligation under deferred compensation plan		5,553	 90,145
Net cash used in operating activities		(2,511,343)	 (2,736,572)
Cash flows from investing activities			
Purchase of property and equipment		(34,188)	(295,543)
Purchase of investments		(2,127,532)	(5,510,395)
Sales and maturities of investments		3,840,561	8,152,258
Net cash provided by investing activities		1,678,841	2,346,320
Cash flows from financing activities			
Annuity payments		(102,832)	(102,832)
Proceeds from line of credit		1,400,000	2,035,571
Payments on line of credit		(615,571)	(1,620,000)
Payments on Small Business Administration loans		(1,282)	(1,282)
Net cash provided by financing activities		680,315	311,457
Net decrease in cash and cash equivalents		(152,187)	(78,795)
Cash and cash equivalents, beginning of year		409,111	487,906
Cash and cash equivalents, end of year	\$	256,924	\$ 409,111
Supplemental disclosure of noncash investing and financing activity Right-of-use assets obtained in exchange for operating lease liabilities	\$	1,271,416	\$ 

## **Note 1 Nature of Operations**

Media Research Center (the "Center") is a not-for-profit corporation formed to provide research and education on biases in the media. Its mission "to create a media culture in America where truth and liberty flourish" is accomplished through the publication of its research and analyses. Developing special reports, special projects, newsletters and press releases, the Center distributes its findings through the publication of Notable Quotables, Media Reality Check, "Cyber-Alerts," "E-Briefs," "Balance Sheet," "Culture Links," "MRC Action Alerts," and The Watchdog (formerly Flash). These publications are targeted to reporters, editors, publishers, producers, directors, talk radio hosts, political leaders, subscribers, members and donors.

The Center operates seven program divisions including the News Analysis Division, CNS News, MRC Business, MRC Culture, MRC Action, MRCtv, and Youth Education and Intern Program. In conjunction with these programs, the Center maintains seven Internet web sites for the dissemination of its research and publications:

<u>www.MRC.org</u>, <u>www.CNSNews.com</u>, <u>www.NewsBusters.org</u>, <u>www.NewsBusters.org/business</u>, <u>www.NewsBusters.org/freespeech</u>. <u>www.NewsBusters.org/culture</u>, <u>www.MRC.org/action</u>, and www.MRCtv.org.

The Center receives revenue primarily through contributions from the general public and direct mail solicitations.

## Note 2 Summary of Significant Accounting Policies

## **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with the accounting principles generally accepted in the United States of America ("GAAP").

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### **Financial Statement Presentation**

Net assets, revenue, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets not subject to donor-imposed stipulations. Net assets without donor restrictions could be subject to board designations.

Net Assets with Donor Restrictions – Net assets subject to donor-imposed stipulations that will be met either by actions of the Center and/or the passage of time or net assets subject to donor-imposed stipulations that they be maintained permanently by the Center.

The financial statements include certain prior year summarized comparative information in total but not by net asset class or functional expenses. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Center's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

#### **Contributions**

The Center reports gifts of cash and other assets as with donor-restricted revenue if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restriction. Restricted contributions whose restrictions are met in the same reporting period are recorded as contributions without donor restrictions. Conditional promises to give are not recorded as contribution revenue until donor conditions have been met.

### **Advertising Income**

Advertising income is based on clicks of internet links and the Center recognizes advertising income in the period in which the link is clicked and the revenue is earned. Receivables at December 31, 2022 and 2021 totaled \$41,213 and \$67,563, respectively, and is included as a component of accounts receivable on the accompanying statement of financial position.

#### **Investments**

Investments are reported at fair value based on quoted market prices. Investment returns are reported as increases or decreases in net assets with donor restrictions, unless the income or loss is restricted by donor or law. Investment return that is limited to specific uses by donor restrictions is reported as increases in net assets without donor restriction if the restrictions are met in the same reporting period. Interest income is reported on the accrual basis and dividend income is reported on the ex-dividend date.

## **Property and Equipment**

Property and equipment are stated at cost, if purchased, and at fair value at the date of donation, if donated. Depreciation is computed using the straight-line method over estimated useful lives of two to ten years for equipment and furniture. Leasehold improvements are amortized on the shorter of the lease term or useful life of the improvement. Website and software are amortized using the straight-line method over their estimated useful life of two to three years. The Center capitalizes all property and equipment with a cost of at least \$1,000 and a useful life greater than one year. Repairs and maintenance are expensed as incurred.

## **Intangible Assets**

The Center maintains a mailing list of approximately 300,000 subscribers, contributors and others. Because the list could be sold or rented in the future to compatible organizations, management estimates it has an intangible value of approximately \$300,000.

In addition, the Center has developed a video archive consisting of televised news broadcasts dating from October 1987, along with a computerized database referencing the entire collection. Management estimates total production costs of the archive and database to be approximately \$1,400,000.

Because recoverable costs and useful lives of the above assets are not reasonably estimable, management elected to expense all costs as incurred to acquire or develop these intangible assets. Accordingly, they have not been recognized as assets in the statement of financial position.

## **Allocation of Functional Expenses**

The costs of providing the various programs and support activities of the Center are allocated based upon the functions they directly benefit or upon management's estimates of the proportion of these costs applicable to each function. The expenses are allocated on a reasonable basis and consistently applied. The expenses that are allocated are salaries and benefits, payroll taxes, insurance, taxes, interest, rent, occupancy, general office expenses and supplies and depreciation, which are allocated based on allocations of time and effort. Printing, postage, mailing services, list rentals, data processing and creative fees are allocated based on a direct line count method of allocating joint costs.

The costs of providing various program services have been summarized on a functional basis of functional expenses. The program and supporting services are as follows:

News Analysis Division – Brings political balance to the nation's news media by documenting and countering liberal bias from television network news shows and major print publications.

CNSNews – Provides an alternative news source that would cover stories that are subject to a liberal bias in many news outlets.

MRC Business – Brings balance to economic reporting and promotes fair portrayal of the business community in the media by auditing the media's coverage of the free enterprise system.

Free Speech America – A movement to stop Big Tech censorship of conservatives.

MRC Action – Educating and mobilizing the general public against runaway liberal media bias.

*MRCtv* – An online media platform designed to broadcast conservative values, culture, politics, liberal media bias, and entertainment to a new and diverse audience on a social media optimized sight.

Youth Education and Intern Program – Mentors America's youth and educates and trains students to recognize bias and the need for balanced journalism.

*Resource Development* – All expenses incurred for the purpose of raising funds.

General and Administrative – All other expenses incurred by the Center in the accomplishment of its tax-exempt purposes.

## **Cash and Cash Equivalents**

Cash and cash equivalents consist of demand deposits, money market accounts, and certificates of deposit with original maturities of three months or less. Cash and cash equivalents exclude similar amounts included with investments as those funds are intended for investment purposes.

#### **Accounts Receivable**

Accounts receivable are stated at net realizable value. The Center does not require collateral and no interest is charged on outstanding receivables. Management periodically reviews accounts receivable to determine if any write-offs are necessary. An account is considered uncollectible if it is considered by management to be uncollectible. At December 31, 2022, there were no accounts receivable that were more than ninety days past due and there were no accounts receivable considered uncollectible.

### **Pledges Receivable**

Unconditional promises to give are expected to be realized in one year or less. Management periodically reviews the collectability of pledges receivable. Management determines the allowance for doubtful pledges by using the historical experience applied to an aging of pledges. Pledges are written off when considered uncollectible. At December 31, 2022, all pledges were considered fully collectible.

## **Advertising and Marketing Expenses**

The Center expenses advertising and promotion costs as incurred. Advertising and marketing costs incurred during the year ended December 31, 2022 were \$1,083,213.

#### Tax Status

The Center is a tax-exempt entity under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for Federal or State of Virginia taxes is required. The Center's information returns are subject to review by the Internal Revenue Service and the State of Virginia three years after they are filed. Management has evaluated the Center's tax positions and has concluded that the Center has taken no uncertain tax positions that require adjustment to the financial statements.

#### Leases

On January 1, 2022, the Center implemented Financial Accounting Standards Board Accounting Standards Codification 842, *Leases* (ASC 842) using a modified effective retrospective approach. As a result of this implementation, the Center has recognized a right-of-use (ROU) asset and operating lease liability in the accompanying statement of financial position.

As a result of the adoption of ASC 842, the Center recognized on January 1, 2022, a lease liability of \$1,219,490, which represents the present value of the remaining operating lease payments of \$1,271,416, discounted using the risk-free rate of a US Treasury Bill and a ROU asset of \$1,219,490. ASC 842 had a material impact on the statement of financial position but did not have a material impact on the statements of activities or cash flows. The adoption of ASC 842 had no effect on beginning net assets.

The Center has elected the available practical expedients. These included transition elections that permitted it to not reassess its prior conclusions about lease identification, lease classification, and initial direct costs for existing or expired leases. In addition, it adopted ongoing accounting policies to not recognize ROU assets and lease liabilities for leasing arrangements with terms of one year or less, and do not include an option to purchase the underlying asset that the Center is reasonably certain to exercise, and to not separate lease and non-lease components for all classes of underlying assets.

ROU asset represents the Center's right to use an underlying asset for the lease term and operating lease liability represents the Center's obligation to make lease payments and are recognized at the lease commencement date based on the present value of the lease payments over the lease term. The Center uses the risk-free rate of a US Treasury Bill to calculate the present value. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

The lease agreement contains variable payments based on common area maintenance which are not determinable at the lease commencement and are not included in the measurement of the ROU and operating lease liability. Accordingly, the Center recognizes such variable payments in the period in which the payments are made.

### Note 3 Self-Insurance

Beginning May 2014, the Center's insurance programs for employee-related health care benefits are effectively self-insured for which employees have up to one year after the date of service to file the claim. Accruals for self-insurance payables are based on claims filed and estimates of claims incurred but not yet reported plus development on reported claims. The Center considers past claims experience, including both frequency and settlement amount of claims, in determining these estimates. These estimates are subject to a high degree of uncertainty due to a variety of factors, including changes in claims reporting and resolution patterns, insurance industry practices, the regulatory environment, and legal precedent. If a loss exceeds \$35,000 for an individual, the Center will recover the excess costs under a stop-loss insurance plan. Adjustments, if any, to estimates recorded resulting from ultimate claim payments will be reflected in the statement of activities in the periods in which such adjustments are known. In general, self-insurance payables are recorded on an undiscounted basis. As of December 31, 2022, the liability for unpaid claims and claims incurred but not reported were \$283,854, which is included in accrued expenses on the statement of financial position.

### Note 4 Concentrations and Financial Risks

The Center maintains cash accounts with federally insured financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank. Cash balances exceeded the FDIC limits at various times during the year. Management does not believe that this practice results in any significant credit risk.

The Center invests in professionally managed portfolios that contain securities that are exposed to various risks such as interest rates, market and credit. Due to the level of risk associated with investments, and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

The Center's money market and securities investments are held at brokerage firms that are insured and members of Securities Investor Protection Corporation (SIPC). At times, the Center may have funds that exceed the SIPC limits. The Center has not experienced any such losses.

#### **Note 5 Investments**

It is the intent of the Board and management to set aside sufficient reserves to be able to meet the future financial obligations of current research and operations with which the Center is involved in the event of a downturn in contributions.

# Note 5 Investments (continued)

Investments are carried at fair value based on quoted market prices and consist of the following at December 31, 2022:

Money market funds	\$ 1,897,722
Mutual funds	5,899
Fixed income	2,632,964
Equities	7,139,940
Real estate investment trusts	 99,331
	\$ 11,775,856

Investment return, net is comprised of the following as of December 31, 2022:

Interest and dividends	\$ 227,855
Net realized gain	938,009
Net unrealized loss	 (3,521,370)
Investment gain before investment fees	 (2,355,506)
Investment management fees	 (139,985)
	 _
Investment return, net	\$ (2,495,491)

# Note 6 Property and Equipment

Property and equipment at December 31, 2022 consists of the following:

Leasehold improvements	\$ 385,077
Office equipment	2,942,530
Office furniture	259,130
Total	3,586,737
Less: accumulated depreciation and	
amortization	(3,365,914)
Total property and equipment, net	\$ 220,823

#### **Note 7 Line of Credit**

On August 10, 2019, the Center entered into a revolving line of credit in the amount of \$2,000,000 with an expiration date of August 10, 2020. The interest rate was subject to change from time to time based on changes in the Wall Street Journal Prime Index, not to drop below 3.75%. During 2020, the line of credit was renewed with a new expiration date of November 10, 2021. On November 23, 2021, the Center obtained a new line of credit in the amount of \$3,000,000 at an interest rate of 2.75% with a maturity date of February 23, 2023.

The line of credit is secured by all inventory, accounts, chattel, instruments, letter of credit rights, letters of credit, documents, deposit accounts, investments, money, rights to payments/performance, general intangibles and all insurance refunds, goodwill, records and data, including the software, equipment and inventory to process, utilize, create and maintain such records and data on electronic media, and all supporting obligations relating to the foregoing property.

Under the agreement, the Center is required to maintain minimum net assets of \$8,000,000 and liquidity of no less than \$6,000,000. At December 31, 2022, the outstanding balance on the line of credit was \$2,500,000.

For the year ended December 31, 2022, interest expense incurred on the line of credit was \$108,631.

#### **Note 8 Charitable Gift Annuities**

The Center enters into agreements to administer various charitable gift annuities. The charitable annuity agreements provide for the payment of distributions to the grantor or other designated beneficiaries over the designated beneficiary's lifetime.

An annuity payment liability has been recognized for the present value of future cash flows expected to be paid to the beneficiaries based on actuarial assumptions. At December 31, 2022, that amount, including the current portion of \$87,378, and long-term portion of \$327,738, totaled \$415,116.

The annuity payment liability is reduced for distributions to the grantor or other beneficiaries and valued at present value based on the life expectancy of the beneficiary and the expected rate of return on investments.

## Note 9 Costs of Activities that Include Fundraising

For the year ended December 31, 2022, the Center incurred joint costs of \$2,166,787 for direct mail informational materials and activities that included fundraising appeals. Of those costs, \$541,697 was allocated to program services and \$1,625,090 was allocated to resource development (fundraising).

### Note 10 Retirement Plan

The Center sponsors a Section 403(b) retirement and salary reduction plan for the benefit of its employees. The Center will make a matching contribution up to 3% for eligible participants. Pension expense, included as a component of salaries and benefits on the statement of functional expenses, totaled \$163,480 for the year ended December 31, 2022.

During 2015, 2016 and 2021, the Center adopted nonqualified deferred compensation plans covering three key employees. There are no employee contributions allowed under the plans. The plans are funded with insurance contracts owned by the Center. At December 31, 2022, the value of the contracts totaled \$172,863 and the deferred compensation liability totaled \$271,564.

On May 1, 2011, the Center established an unfunded deferred compensation plan to provide deferred compensation to its executive talent. Eligible participants may make an election to defer the receipt of a portion of their gross compensation to be deferred before the beginning of the period of service for which the compensation is payable. All contributions will remain as assets of the Center until the value of the account is distributed to the participant or the participants' beneficiaries. At December 31, 2022, the value of the plan investments totaled \$1,446,698 and the deferred compensation liability totaled \$900,000.

At December 31, 2022, total deferred compensation liability as shown on the statement of financial position was \$1,171,564.

### **Note 11 Operating Lease**

On October 1, 2012, the Center entered into a 10-year and 6-month lease for office space. The lease commenced in June 2013 and required a security deposit of \$44,522 upon signing of the lease. The annual base rent is subject to an escalation clause of two and one-half percent (2.5%) per year. Rent expense and operating cash flows under the lease was \$568,191 for the year ended December 31, 2022. The Center recorded an ROU asset and operating lease liability using a risk-free rate of a US Treasury bill of 0.78%.

As of December 31, 2022, the future minimum rental payments for 2023 for this operating lease are \$620,085.

## **Note 12 Noncash Transaction**

In 2022, the Center received noncash stock contributions in the amount of \$718,499 which is included in contribution revenue in the statement of activities.

## Note 13 Liquidity

The following reflects the Center's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of donor-imposed restrictions within one year of the statement of financial position date. Amounts not available include amounts set aside for long-term investing in the board designated endowment that could be drawn upon if the governing board approves that action. However, amounts already appropriated from either the donor-restricted endowment or board designated endowment for general expenditure within one year of the statement of financial position date have not been subtracted as unavailable.

Financial assets at year end	\$ 12,479,815
Less those unavailable for general expenditure within one year due to:	
Donor-imposed restrictions:	
Restricted by donor with time or purpose restrictions	(2,448,774)
Board designations:	
Designated-endowment fund, primarily for long-term	
investing	(4,395,997)
Financial assets available to meet cash needs for general	
expenditure within one year	\$ 5,635,044

The Center is substantially supported by contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Center must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Center's liquidity, management has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In the event of an unanticipated liquidity need, the Center could draw upon the board designated endowment.

#### Note 14 Net Assets with Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

## **Restricted for future periods:**

Restricted for any activities of the Center in future periods	\$ 389,801
Restricted for purpose	2,058,973
	\$ 2,448,774

## **Note 15 Endowment Funds**

The Center's Board of Directors has established a board designated endowment fund. The earnings of this fund are available for the general support of the Center. There is no legal endowment or restriction since the original donors did not specifically stipulate contributions to be treated as such.

The Center has a permanently restricted reporter endowment. This fund supports the hiring, training and furnishing the compensation and benefits for a full-time reporter position dedicated to investigating and reporting news with the purpose of counteracting the liberal bias within the national media by providing balanced and objective coverage.

Original donor restricted gift amount required to be maintained in perpetuity by donor	\$ 1,600,000
Accumulated investment gains on endowment funds:	
With purpose restriction	458,973
	\$ 2,058,973

Changes in endowment net assets for the year ended December 31, 2022 were as follows:

	Without Donor Restrictions	With Donor Restrictions	Total		
Endowment net assets, January 1, 2022	\$ 5,563,677	\$ 2,490,250	\$ 8,053,927		
Investment return: Investment income, net of fees Net realized and unrealized gain	22,663 (869,105)	3,711 (332,044)	26,374 (1,201,149)		
Total investment return	(846,442)	(328,333)	(1,174,775)		
Expenditures Contributions	3,635,383	(102,944)	(102,944) 3,635,383		
Transfers to undesignated net assets	(3,956,621)		(3,956,621)		
Endowment net assets, December 31, 2022	\$ 4,395,997	\$ 2,058,973	\$ 6,454,970		

## Note 15 Endowment Funds (continued)

Endowment composition by type as of December 31, 2022:

	Without Donor		V	Vith Donor	Total		
Board designated endowment funds Reporter endowment fund	\$	4,395,997	\$	- 2,058,973	\$	4,395,997 2,058,973	
Total endowment funds	\$	4,395,997	\$	2,058,973	\$	6,454,970	

Interpretation of Relevant Law – The Uniform Prudent Management of Institutional Funds Act (UPMIFA) is a model act approved by the Uniform Law Commission (ULC, formerly known as the National Conference of Commissioners on Uniform State Laws) that serves as a guideline for states to use in enacting legislation. The accounting standard issued in response to the act improves disclosures about an organization's endowment funds (both donor-restricted endowment funds and board designated endowment funds), whether or not the organization is subject to UPMIFA.

Return Objective and Risk Parameters – The Center's objective is to earn a respectable, long-term, risk-adjusted total rate of return to support the designated programs. The Center recognizes and accepts that pursuing a respectable rate of return involves risk and potential volatility. The generation of current income is a secondary consideration. The Center targets a diversified asset allocation that places a greater emphasis on equity security investments to achieve its long-term return objectives within prudent risk constraints. The Center has established a policy portfolio, of normal asset allocation. While the policy portfolio can be adjusted from time to time, it is designed to serve for long-term horizons based upon long-term expected returns. The Center has a preference for simple investment structures, which will have lower cost, easier oversight, and less complexity for internal financial management and auditing. The Center is required to segregate the funds of the Reporter Endowment Fund from its other assets as institutional funds with the goal of optimizing yield and maintaining the spending power of the Reporter Endowment Fund.

Spending Policy – The funds of the Board Designated Endowment fund may be spent at the discretion of the Center's Board of Directors and any expenditures must remain in compliance with IRS guidelines.

The Center may disburse from the Reporter Endowment Fund, an amount no greater than a) the annual net income earned from the Endowment assets over the immediately preceding fiscal year (not to include realized or unrealized asset appreciation) or b) five percent (5%) of the average value of the Reporter Endowment Fund assets as of the end of each of the twelve (12) fiscal or calendar year quarters immediately preceding the year to which it is to apply.

## **Note 16 Income Taxes**

During the year ended December 31, 2022, the Center received unrelated business income of \$289,923, with no net income after accounting for the costs connected with the activity. As a result, there were no taxes on the unrelated business income for the year ended December 31, 2022.

As of December 31, 2022, the Center has a loss carryforward totaling \$1,551,188 that may be offset against future taxable income. If not used, the loss carryforward will begin to expire in 2029.

### Note 17 Fair Value Measurement

GAAP requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1: Unadjusted quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the hierarchy for the year ended December 31, 2022.

	1	Fair Value	Level 1	Level 2	Le	evel 3
Assets			 	_		_
Money market fund	\$	1,897,722	\$ 1,897,722	\$ 	\$	
Domestic equities		6,639,840	6,639,840	-		_
International equities		500,100	500,100	-		-
•		7,139,940	7,139,940	-		-
Fixed income:						
Government bonds		1,748,861	-	1,748,861		-
Corporate bonds		884,103	-	884,103		-
_		2,632,964	-	2,632,964		-
Mutual funds		5,899	5,899	-		-
Real estate investment trusts		99,331	 99,331	 _		
	\$	11,775,856	\$ 9,142,892	\$ 2,632,964	\$	-
Liabilities			 -			
Charitable gift annuities	\$		\$ -	\$ _	\$ 4	15,116

## Note 17 Fair Value Measurement (continued)

The Center holds various investments, which are publicly traded on the stock exchange and are considered Level 1 investments.

Bonds are considered Level 2 investments as they are valued at the present value of the bond's coupon interest rate plus the present value of the face value payment at maturity discounted at the market's required rate of return, which are considered observable market rate inputs.

Charitable gift annuity liabilities are considered a Level 3 measurement and are valued as described in Note 8. For the year ended December 31, 2022, the application of the valuation techniques applied to similar assets has been consistent.

Changes in Level 3 charitable gift annuities is as follows:

Beginning balance	\$ 428,177
Cash payments on annuities Change in value of split interest	(102,832) 89,771
Ending balance	\$ 415,116

## Note 18 Small Business Administration Loan

In 2021, the Center obtained a loan of \$149,900 under the Economic Injury Disaster Loan program (EIDL) from the Small Business Administration. The loan is secured by all tangible and intangible assets of the Center and is payable over 30 years at an interest rate of 2.75% per annum. As of December 31, 2022, the balance on the loan is \$147,336.

# Note 18 Small Business Administration Loans (continued)

Principal payments on the EIDL are due as follows:

December 31,	 Amount		
2023	\$ 1,978		
2024	3,465		
2025	3,562		
2026	3,661		
2027	3,763		
Thereafter	130,907		
	\$ 147,336		

# **Note 19 Subsequent Events**

Management has evaluated subsequent events through December 22, 2023 which is the date the financial statements were available to be issued.